



Managed Services - Kilpatrick Stockton

Company Profile



- AmLaw 100 full-service international law firm
- Deliver innovative solutions for results-oriented council
- 500 attorneys and nine offices across the US, Europe and Middle East

The Challenge

Kilpatrick Stockton prides itself on using technology to remain highly competitive while better enabling its attorneys and staff to serve their clients. However, at the end of the day the firm’s main focus is to provide world-class legal advice.

The firm needed a partner who could envision, deploy and then maintain complex technologies that enabled this vision, while at the same time controlling costs.

The Solution

Operations Optimization: iVision worked with the firm to identify the key systems that could be optimized to improve stability and lower costs. iVision then built a support structure with individuals with a long track record supporting these key systems to improve uptime and service.

Project Optimization: Any law firm today needs to be able to rapidly meet changing business needs. Kilpatrick Stockton is no different. The infrastructure is a core part of any new project, and as such iVision provides an ITIL based project methodology seamlessly integrating with the operations team.

24/7 Monitoring: iVision’s team provides 24/7 monitoring and support for all infrastructure services including: network, VoIP, directory, messaging, wireless, storage, virtualization, disaster recovery and business continuity

Training: Extensive training budgets are difficult to justify in today’s economy. iVision meets this need as well in ensuring all members of the team receive extensive training on the key technologies they support. This is done at no additional cost to the firm, ensuring we have the right skills when we need them.

The Value

iVision has deployed solutions to save the firm over 2.5 million dollars over the next three years. In addition, the blended project and operations teams, along with 24x7 monitoring, have significantly improved uptime and availability. This solution allows Kilpatrick Stockton to focus on their client’s needs, and not their technologies.

About iVision

iVision is a technology management consulting and managed services company that can partner with you to establish a thought-leading, sustainable and cost-conscious IT environment for your business.

The managed services market is emerging as one of the key alternative delivery options to traditional IT outsourcing

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iVision deployed an operations and project based team to exceed all previous uptime and performance metrics.

We saved the firm over 2.5 million in OpEx over three years while providing better operational and project based support.

The iVision Solution

- Subject matter experts
- Centralized/consolidated infrastructure
- Optimized data center
- 24/7 monitoring
- Recurring training included

Look Forward

- Peace of mind
- Complete access to iVision IT experts
- Continuous training at no cost
- Eliminate benefits, payroll taxes, sick time, and gain increased experience

Client Testimonial

“The success iVision has had in providing a reliable and stable platform for the firm is night and day from what we experienced a few short years ago when we managed the environment on our own .”

**Carol Hall, IT Director
Kilpatrick Stockton, LLP**

look forward >